

**CAL POLY POMONA FOUNDATION, INC.
CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA**

PROGRAM COMMITTEE MEETING

**Monday, February 11, 2013
1:00 pm – 2:00 pm
Building #55 - Executive Conference Room**

AGENDA

CONSENSUS ACTION ITEMS

PAGE

Consensus Action Items: Items in this section are considered to be routine and acted on by the committee in one motion. Each item of the Consent agenda approved by the committee shall be deemed to have been considered in full and adopted as recommended. Any committee member may request that a consent item be removed from the consent agenda to be considered as a separate action item. If no additional information is requested, the approval vote will be taken without discussion.

- | | | | |
|----|--|----------------|-------|
| 1. | Minutes November 7, 2012 Meeting
ACTION: Approval | Dr. Doug Freer | 1 - 2 |
|----|--|----------------|-------|

ACTION ITEMS

- | | | | |
|----|---|----------------------------|--------|
| 2. | Bronco Bookstore Consultant's Recommendations
ACTION: Approval | Paul Storey/
Clint Aase | 3 - 15 |
|----|---|----------------------------|--------|

DISCUSSION ITEMS

None

INFORMATION ITEMS

The following items provide information and reports by management staff to the committee. Staff and committee may engage in discussion on any item if requested by committee member or staff member.

- | | | | |
|----|---|-------------|---------|
| 3. | CPP Food Truck Update | Paul Storey | 16 - 20 |
| 4. | Kellogg West Renovations Update | Paul Storey | 21 - 33 |
| 5. | Executive Director's Report
-LO Renovations
-CSU AO Audit | Paul Storey | 34 - 37 |

OPEN FORUM

CAL POLY POMONA FOUNDATION, INC.
Program Committee Meeting Minutes
November 7, 2012

Present: Susie Diaz, Doug Freer, Jordan Kittleson, Edward Merritt, James Priest via WebEx, Cassandra Reyes and Scott Warrington

Absent: John McGuthry and Lowell Overton

Guests: Clint Aase, Cameron Edmonds, Anne McLoughlin, Dennis Miller, Aaron Neilson, Debra Poe, David Prenovost, Brett Roth, Paul Storey and Sandy Vaughan-Acton

Doug Freer called the meeting to order at 3:30pm.

Consensus Action Items

1. Minutes – May 8, 2012

Program Committee Chair Doug Freer stated the May 8, 2012 minutes were approved by consent.

Action Items

2. 2012-13 Proposed Budget Amendments

A. Food Truck

Foundation Dining Services is requesting a capital budget of \$300,000 for the purchase of a Food Truck. This would provide a mobile venue of Starbucks coffee drinks, snack and entrée items including deli and Panini style sandwiches. The food truck will support the other dining units as part of the Foundation Dining Services campus options.

A motion was made by Scott Warrington to approve a capital budget request of \$300,000 to purchase a food truck and be forwarded to the Board of Directors for approval. The motion was seconded by Ed Merritt and approved.

B. Buildings 66 and 97 Improvements

Foundation is requesting an additional capital budget amount of \$152,500 for improvements in both building 66 and 97.

In building 66; \$65,000 for replacement of HVAC coils, \$42,500 for tenant improvements to the classroom side including lighting retrofit of offices and classrooms, cleanup of ceilings, paint, signage and carpet refresh. **In building 97;** \$5,000 for Career Center lobby carpet replacement, \$40,000 for fire alarm replacement of a system no longer operational including parts needed for repair that are no longer available.

A motion was made by Scott Warrington to approve the capital budget of \$152,500 to complete the improvements needed in both building 66 and 97 and be forwarded to the Board of Directors for approval. The motion was seconded by Ed Merritt and approved.

C. Kellogg West Lobby/Common Area Refurbishment

Kellogg West Conference Center and Hotel is requesting an additional capital budget amount of \$25,000 for the finalization of the refurbishment project for the KW lobby and common areas. KW had previously received \$187,000 for the project and this supplementary money is needed to complete the project for a total capital budget \$212,000.

A motion was made by Cassandra Reyes to approve the capital budget of \$25,000 to complete the Kellogg West Hotel Lobby and Common Areas refurbishment and be forwarded to the Board of Directors for approval. The motion was seconded by Ed Merritt and approved.

D. Kellogg West Dining Rooms Upgrade

Foundation Dining Services is requesting an additional capital budget amount of \$38,000 for the improvements and dining rooms upgrades at Kellogg West. \$62,000 was previously approved for this capital

improvement, and these funds are needed to complete the project which brings the total capital budget to \$100,000.

A motion was made by Susie Diaz to approve the capital budget request of \$38,000 to complete the Kellogg West Dining Rooms upgrade and be forwarded to the Board of Directors for approval. The motion was seconded by Scott Warrington and approved.

Discussion Items

None presented

Information Items

3. Financial Highlights-1st Quarter 2012-13

David Prenovost summarized the 1st quarter 2012-13 highlights.

4. 2012-2013 Capital Project Updates

Paul Storey gave a status update on the 2012-2013 Board approved capital improvement budget which included \$1,953,000 in 2012-13 for new capital improvement requests, and \$332,000 in capital improvement carry forward from prior years.

5. Faculty Staff Housing Update

Sandy Vaughan Acton gave an overview of the Faculty/Staff Affordable Housing Program.

6. Bookstore Report Fall 2012-Affordable Learning Solutions

Clint Aase summarized new programs, changes to existing programs and affordable course materials options available at the Bronco Bookstore.

7. Nutritional Analysis Program – Dining Services

Aaron Neilson reviewed the Food Management System that includes a weekly menu website with drill-down nutritional information capability.

8. Executive Director's Report

1. The Foundation Administrative offices located in building 55 will be closed two weeks for the holidays from 12/17/12 thru 1/1/13.
2. Board member Michael Ferguson has resigned due to schedule conflicts.

Open Forum

Meeting ended at 4:45pm

Respectfully submitted,



Douglas R. Freer, Ed.D
Program Committee Chair

Memorandum

Date: February 03, 2013



To: Program Committee
Cal Poly Pomona Foundation, Inc.

From: G. Paul Storey *G. Paul Storey*
Executive Director

Subject: Bronco Bookstore Strategic Plan Update

The Bronco Bookstore entered into an agreement with Connect2One, an organization that is an alliance of Independent College Bookstores, to assist with addressing multi-year planning issues. The goal of the update is to ensure that the Bookstore's programs remain aligned with evolving conditions on the campus and in the overall market. The entire Consultant's Report can be viewed here:

<http://foundation.csupomona.edu/content/d/Meeting%20Packets/Connect2One.pdf>

The following resolution is recommended for approval:

RESOLVED: the Program Committee of the Cal Poly Pomona Foundation approves and recommends that the Bronco Bookstore Strategic Plan Update be presented to the Board of Directors at their next regularly scheduled meeting.

PASSED AND ADOPTED THIS 11th DAY OF FEBRUARY 2013

By: *Douglas Freer*

Dr. Douglas Freer, Chair
Program Committee
Cal Poly Pomona Foundation, Inc.

Highlights Bronco Bookstore Consultation Project

2/1/2013

Connect 2 One[®]
An Alliance of Independent College Bookstores

Paula Haerr
Associate Executive Director

Complexity of Text Options

Purchase options per title have more than doubled over the last five years. While technology enhancements can streamline some of the decision processes, staff development to stay on top of the options and to effectively communicate with faculty and students is essential.

Systems Recommendations:

- Continue to use Verba Compare and Verba data to create dynamic pricing on select titles, particularly in the USED book category to capture additional market share.
- Implement Verba Compete / Counter Offer to appeal to the “bid” psychology of online consumer shopping.
- Streamline operational functions (receiving / returns) with Nebraska Book Company EDA devices.
- Do a cost return analysis on new software such as Alloken LLC Decision Control to aid in inventory and price management

Marketing Textbooks

- Publicize achievements in working with the CSU Textbook Affordability project
- Continue communication with faculty on all available textbook options, including custom publications.
- Develop a “more promotional” look to faculty textbook information pieces.
- Ramp up Marketing Messaging:
 - “Right Book, Right Now”
 - “Have it your way” – New, Used, New Rental, Used Rental, Digital, Digital Rental, Custom Publication
 - In-store signage on select titles showing price tiers through all purchase/rental options
 - Dollars saved by students with Rental
 - Dollars saved by students with USED books
 - Incentives for students buying textbooks online to drive traffic back to the store after rush.



“Right Book Right Now” Marketing
K-State Union Bookstore
Manhattan, Kansas

General Merchandise - Insignia

Possibly the category with the least competition, the apparel and insignia department provides ample opportunity for growth.

- Expand in growth categories based on national trends
 - Women's junior-fit fashion apparel utilizing low minimum vendors for frequent style changes throughout the quarter
 - Performance wear, both men's and women's
 - Quarter zip fleece
 - Women's tote bags
 - Hooded sweatshirts and crewneck sweatshirts
 - Price point t-shirt promotions
- Adjust inventories
 - Establish Open-to-Buy plan to achieve growth while controlling inventory risk in both apparel and insignia gifts. Strategic analysis of growth patterns, inventory turns and gross margins is essential in informing which products to buy and how to allocate space on the sales floor.
 - Explore sourcing for lower minimums in under-turning categories to free up inventory dollars for growth categories.

General Merchandise - Insignia



Iowa Western Community College
Price Point Sale

7,200 students about ½ part-time
1,600 pieces sold in two days

- Place emphasis on price point instead of discount in apparel promotions
 - Reduce department wide discount sales events in favor of price point promotions
 - Create Sales Events around key items purchased at commodity prices through the buying group resources
 - Create Everyday Value pricing on key items

General Merchandise - Insignia



Develop partnerships with Athletics throughout the year for opportunities in a variety of team and club sports.

Web Sales

- Analyze the type of products, location of the shoppers and the size range to get a better idea of the target shopper for online insignia purchases.
- Focus on products from higher margin and higher retail price point categories
- Dedicate staff for greater oversight on a regular basis of content
- Better define shopping categories: Women's Wear, Quarter-zip Fleece, Sweatpants, Hooded Sweatshirts, Long-sleeve T-shirts.

Technology Sales

- Expand staffing levels to address the following issues:
 - With more than half of computer sales directly attributed to Apple product, reliance on student staff to meet Apple reseller requirements puts the store at risk.
 - Department manager/buyer is heavily occupied with institutional quotes and special orders for departments and labs. While this generates significant overall sales, little time is left to analyze opportunities for walk-in traffic.
- Greater in-stock position on a variety of products would improve impulse purchases
 - Customers who have to wait for “special orders” to arrive may as well purchase from online sellers
- Breakdown “other hardware” tech category to better react to and analyze trends
 - i.e., headphones, flash memory, cables, mass storage, chargers, phone accessories, etc.

Staff Development

- Separate receiving tasks from buyer responsibility in general merchandise
 - Audit accountability
 - Free up time for buying staff to analyze sales, plan purchases and direct merchandising
- Staff Development – all areas
 - Bronco Bookstore staff is best trained to meet changing marketplace needs by exposure to other bookstore operations, new vendors and industry trends
 - Dedicate travel and training budgets to meet these needs
 - NACS education (including online webinars and learning modules)
 - NACS/CAMEX trade show
 - Nebraska Book Company systems training
 - Connect2One buying group resources
 - California Association of College Stores

Marketing

- Develop in-store coordinator / marketing liaison to stay on top of projects and opportunities (possible part-time student intern position)
- Projects
 - Facebook – greater frequency of new products and price point promotions in the bookstore
 - Develop a “more promotional” look to faculty textbook information pieces.
 - Expand promotional efforts to students with emphasis on price competitiveness in all product areas, including textbooks

Sales Floor Optimization

For a more convenient shopping experience, expansion of the main sales floor is a priority. Multi-level college stores have experienced difficulty in moving customers throughout the store, particularly where the secondary level does not provide exterior access traffic flow.

Upper level recommendations

- Create a “Culinary Nook” for Collins School by moving required texts and other products related to the curriculum to the upper level where trade books were previously stocked. Text information staff can be trained to handle sales for these and other specialty supplies.
- As with the idea for the Culinary Nook, lab coats could also be stocked on the course materials level.
- Course specific supplies (lab goggles, lab notebooks, dissecting kits, etc.) should be stocked in-line with required course books (in addition to stocking on first level).
- Create more impulse purchase options for key supply products with endcap displays, island bulk displays and clip strips. Strategic assortment to include: spiral notebooks, binders, composition books, index cards, multi-color/multi-pack highlighters and writing instruments, student planners, etc.

Sales Floor Optimization

Main Level Recommendations:

- Customer Service Station (left of exit) can be combined with Cashier Stations (right of exit) to reduce redundancy and alleviate customer confusion.
 - Space can be used for expanded apparel categories
- Further reduce greeting card inventory by removing spinner fixtures currently blocking window view into the store.
- Shift back-office functions to the upper level as much as possible to expand general merchandise categories on the main sales floor.
- Consolidate supply and tech sales desk to one service station rather than two at the rear of the store.
 - Space can be used for expanded tech categories

Connect2One[®]

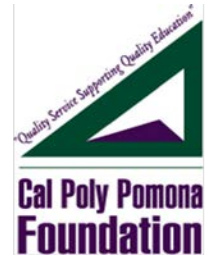
An Alliance of Independent College Bookstores

About Connect2One:

Connect2One is an alliance of independent college bookstores with a mission to connect bookstore managers with the resources they need. Started in 1988 as Collegiate Stores Cooperative, Connect2One was acquired by Nebraska Book Company in 1997 with the goal of helping stores stay independent and compete in today's marketplace. By leveraging the buying power of 650 stores nationwide, Connect2One is a proven success for both member stores and vendor partners. www.connect2one.com.

Lead Consultant:

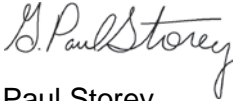
As Associate Executive Director of Connect2One, Paula Haerr is recognized as one of the leading experts on general merchandise products and merchandising in the college bookstore industry. With insights gained through serving more than 650 college stores in the Connect2One buying group, Paula is able to apply the financial "science" of collegiate retailing to the practical "art" of buying with insights on successful implementations throughout the country. From a career that began in the mid-70's as a buyer at the University of Cincinnati Bookstores, Paula's knowledge of the channel has made her a frequent speaker at national, state and regional events on topics ranging from open-to-buy, visual merchandising, What's Hot and her annual Paula's Picks trend selections.



Memorandum

Date: January 25, 2013

To: Program Committee
Cal Poly Pomona Foundation, Inc.

From: 
G. Paul Storey
Executive Director

Subject: Food Truck Status Update

The truck is currently being constructed by California Cart Builders located in Lake Elsinore California. Completion date is currently targeted for mid-April, 2013 and implementation on the Cal Poly Pomona campus during the first week of June.

The truck will include the first-ever mobile “We Proudly Brew” Starbucks concept.

Regarding location, we have obtained permission to park the truck during the morning on Red Gum Lane near the stanchions adjacent to the parking structure. We’re also looking at the courtyard between building 2 and building 7 during lunch time, as this section of campus has been identified as underserved in regards to dining options in our Envision Strategies report. The truck will also serve as a potential mobile solution to sporting events, tournaments, and our partners at Innovation Village.

We are working with Foundation Facilities Management to install the service utilities and Starbucks-specified water treatment equipment into building 97. This building will serve as the commissary and storage area for the food truck.

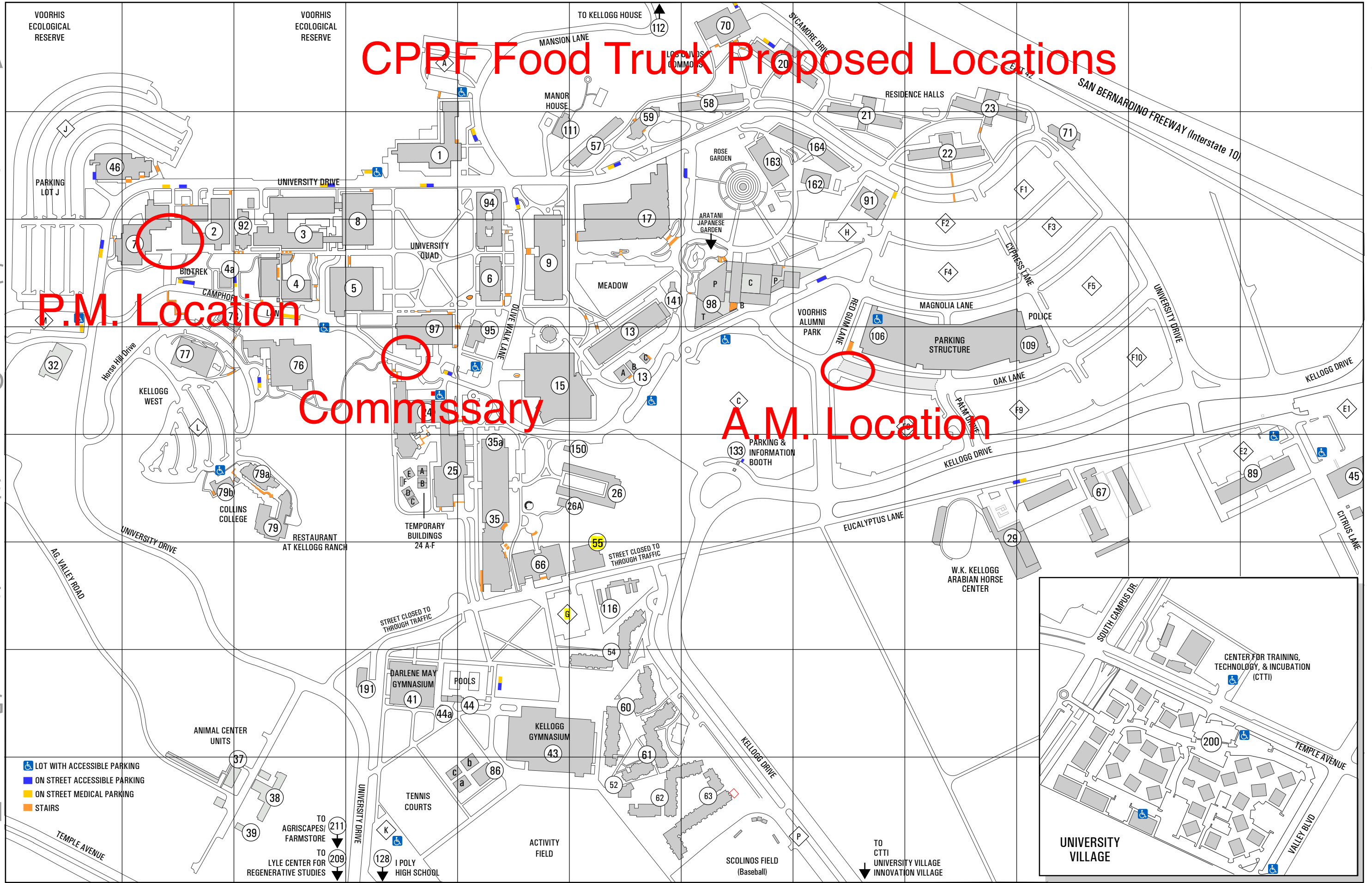
Attached is a map of the proposed locations for your review. We are working with all parties that may be affected by the operation of the food truck (i.e., Parking Services, Campus Police, etc.) to ensure a smooth transition into this exciting new business.

CPPF Food Truck Proposed Locations

P.M. Location

Commissary

A.M. Location



Building Number	Building Name	Locater	Building Number	Building Name	Locater
1	Building One	B-4	55	Foundation Administration Offices	F-6
2	College of Agriculture	C-2	57	Residence Hall, Palmitas	G-6
3	Science Laboratory	C-3	58	Residence Hall, Cedritos	A-7
4	Biotechnology Building	C-3	59	La Cienega Center (University Housing Services)	B-6
4A	BioTrek Learning Center	C-2	60	Residence Suites	G-6
5	College of Education & Integrative Studies	C-4,D-5,C-7	61	Residence Suites	G-6
5	College of Letters, Arts & Social Sciences	C-4	66	Bronco Bookstore	F-5
6	Classrooms (formerly CBA)	C-5	67	Equine Research Facility	E-10
7	College of Environmental Design	C-2	70	Los Olivos Commons	A-7
8	College of Science	C-4	71	Recreation/Maintenance	B-10
9	College of Engineering	C-5	76	Kellogg West Education / Dining	D-3
13	Art Department/Engineering Annex	D-6	77	Kellogg West Main Lodge	D-2
13	LRC; ASI Tutoring; McNair Scholars	D-6	78	Kellogg West Addition	C-3
15	Library	D-5	79, 79A, 79B	Collins College of Hospitality Management	E-3
17	Engineering Laboratories	B-6	86	English Language Institute	H-5
20	Residence Hall, Encinitas	A-7	89	Interim Design Center	E-12
21	Residence Hall, Montecito	B-8	91	Student Affairs Information Technology Services	B-9
22	Residence Hall, Alamitos	B-9	92	Laboratory Facility	C-3
23	Residence Hall, Aliso	A-9	94	University Office Building	B-5
24	Music	D-4	95	Cultural Centers	D-5
24A-F	Temporary Classrooms	E-4	97	Campus Center	D-4
25	Drama Department / Theatre	E-4	98	Classroom / Laboratory / Administration	C-7
26	Union Plaza	E-6	106	Parking Structure	D-8
26A	Orientation Services	E-6	109	Police and Parking Services	D-10
29	W.K. Kellogg Arabian Horse Center	E-8	111	Manor House	B-5
32	Beef Unit/Feed Shed	D-1	112	Kellogg House Pomona	A-6
35	Bronco Student Center	E-5	116	Child Care Center	F-6
35A	W. Keith and Janet Kellogg University Art Gallery	E-5	128	I Poly High School	H-4
37	Swine Unit/Shelters	H-3	162, 163, 164	College of Business Administration	B-7,8
38	Sheep/Wool Unit	H-3	200	University Village	See inset
41	Darlene May Gymnasium	G-4	211	Agriscapes and Farmstore	H-3
43	Kellogg Gymnasium	G-5	209	Lyle Center for Regenerative Studies	H-3
44	Swimming Pool	G-5	220A, 220B, 220C	Center for Training, Technology and Incubation	See inset
45	Agricultural Engineering	E-12			
46	Health Services	C-2			

Building Name	Building Number	Locater	Building Name	Building Number	Locater
Agricultural Engineering	45	E-12	Laboratory Facility	92	C-3
Agriscapes and Farmstore	211	H-3 off map	La Cienega Center (University Housing Services)	59	B-6
Art Department / Engineering Annex	13	D-6	Library	15	D-5
Biotechnology Building	4	C-3	Learning Resource Center	13A,B, C	D-7
BioTrek Learning Center	4A	C-2	Los Olivos Commons	70	A-7
Bronco Bookstore	66	F-5	Lyle Center for Regenerative Studies	209	H-3 off map
Bronco Student Center	35	E-5	LRC; ASI Tutoring; McNair Scholars	13	D-6
Beef Unit/Feed Shed	32	D-1	Manor House	111	B-5
Building One	1	B-4	Music	24	D-4
Campus Center	97	D-4	Orientation Services	26A	E-6
Center for Training, Technology and Incubation	220A, 220B, 220C	See inset	Parking Information Booth	133	E-7
Child Care Center	116	F-6	Parking Structure	106	D-8
Classroom / Laboratory / Administration	98	C-7	Police and Parking Services	109	D-10
College of Agriculture	2	C-2	Recreation/Maintenance	71	B-10
College of Business Administration	162, 163, 164	C-5	Residence Hall, Alamitos	22	B-9
College of Education & Integrative Studies	5, 95, 98	C-4,D-5,C-7	Residence Hall, Aliso	23	A-9
College of Engineering	9	C-5	Residence Hall, Cedritos	58	A-7
College of Environmental Design	7	C-2	Residence Hall, Encinitas	20	A-7
College of Letters, Arts & Social Sciences	5	C-4	Residence Hall, Montecito	21	B-8
College of Science	8	C-4	Residence Hall, Palmitas	57	B-6
Collins College of Hospitality Management	79, 79A, 79B	E-3	Residence Suites	60	G-6
Cultural Centers	95	D-5	Residence Suites	61	G-6
Darlene May Gymnasium	41	G-4	Student Affairs Information Technology Services	91	B-9
Drama Department / Theatre	25	E-4	Science Laboratory	3	C-3
Equine Research Facility	67	E-10	Sheep/Wool Unit	38	H-3
Engineering Laboratories	17	B-6	Swimming Pool	44	G-5
English Language Institute	86	H-5	Swine Unit/Shelters	37	H-3
Foundation Administration Offices	55	F-6	Temporary Classrooms	24A-E	E-4
Health Services	46	B-1	Union Plaza	26	E-6
Interim Design Center	89	E-12	University Office Building	94	B-5
I Poly High School	128	H-4	University Village	200	See inset
Kellogg House Pomona	112	A-6	W. K. Kellogg Arabian Horse Center	29	E-9
Kellogg Gymnasium	43	G-5	W. Keith and Janet Kellogg University Art Gallery	35A	E-5
Kellogg West Addition	78	C-3			
Kellogg West Education/Dining	76	D-3			
Kellogg West Main Lodge	77	D-2			

Parking Lots and Selected Outdoor Spaces

Parking Lot	Locator	Number	Outdoor Space	Locator	Number
Parking Lot A	A-4	--	Arabian Horse Center Arena	E-9	997-41
Parking Lot B	H-6 (Off map)	--	BioTrek Ethnobotany Garden	C-2	997-56
Parking Lot C	D-7	--	CLA Paseo	C-7	997-35
Parking Lot D	D-7	--	CLA Technopolis	C-7	997-36
Parking Lot E1	D-12	--	Japanese Garden	C-7	997-54
Parking Lot E2	E-12	--	Kellogg Track and Infield	H-6 (Off map)	997-3
Parking Lot F1 – F5	B-9, B-10, C10	--	Meadow	C-6	997-17
Parking Lot F5 – F10	D-8, D-9, D10	--	Outdoor Basketball Courts	G-5	997-15
Parking Lot G	Closed	--	Pumpkin Field	H-4 (Off map)	997-45
Parking Lot H	C-8	--	Rose Garden	B-7	997-53
Parking Lot I	3-H (Off map)	--	Scolinos Baseball Field	H-7	997-4
Parking Lot J1 – J8	B-1	--	Soccer Field	H-5	997-8
Parking Lot K	H-4	--	Starbucks Library Patio	D-5	997-34
Parking Lot K Annex	H-4 (Off map)	--	Tennis Courts	H-4	997-1
Parking Lot L	D-2	--	University Park	E-5	997-33
Parking Lot M	C-1	--	Union Plaza Horseshoe Hill	E-6	997-32
Parking Lot N	Closed	--	University Quad	C-4	997-25
Parking Lot O	H-8 (Off map)	--	Voorhis Ecological Preserve	A-3	997-39
Parking Lot P	H-8	--	Voorhis Park	C-8	997-38
Parking Lot Q	Closed	--			
Parking Lot R	A-6 (Off map)	--			

BEFORE



AFTER



BEFORE



AFTER



BEFORE



AFTER



BEFORE



AFTER



BEFORE



AFTER



BEFORE



AFTER















New Year. New Look.



Please join us at our

OPEN HOUSE

to experience the new look of Kellogg West Conference Center and Dining Room.

Tuesday, February 12, 2013 | 4pm-6pm

Appetizers and Beverages Will Be Provided

For additional information please call 909.869.3918

Please RSVP by Tuesday, February 5, 2013*

*Additional guests and colleagues are welcome to attend

CLICK HERE
TO **RSVP**

www.KelloggWest.org/OpenHouse

Memorandum



Date: January 24, 2013

To: Program Committee
Cal Poly Pomona Foundation, Inc.

From: 
G. Paul Storey
Executive Director

Subject: Reserve Budget for Los Olivos Renovations

University Housing Services and Foundation Dining Services Directors worked together to remodel the lobby of Los Olivos and install a new grill and refrigerated stand in the Los Olivos servery.

The capital budget request for these renovations was approved by the Board of Directors at the May 2012 meeting. The total cost of the renovation was \$93,337.42. The funding for this purchase will be paid from the Residential Board Meal Program Reserve per Foundation policy 171 attached for your reference. The Residential Board Meal Program Reserve currently has a reserve balance of \$1,159,764.

CAL POLY POMONA FOUNDATION, INC.

POLICIES AND PROCEDURES

Subject: Residential Board Meal Program Surplus Reserve

**Reference: 137-III-B; 214-III-B; 215-II-C;
234-III-C; 310-II-D; 333-III-C
343-III-F**

**Policy No. 171
Old No. 1991-2
Date: 09/13/91
Revision: 12/19/00
11/15/07
05/25/10**

PURPOSE

To establish the distribution of Residential Board Meal Program Surplus.

PROCEDURE

Residential Board meal program surplus in excess of 6% of gross revenue shall be allotted in the following manner:

- A. The first 1% over and above the required 6% surplus is to be allotted to the Residence Student Program Trust Fund.
- B. All surpluses generated by the vending machines located in the Residence Hall complex are to be turned over to the Residence Student Program Trust Fund.
- C. Any additional surplus will be deposited to the Residential Board Meal Program Surplus Reserve that is used exclusively for improvement at residential meal program board operations. The Ad Hoc Committee consisting of two Foundation management members and two Housing Committee members established March 10, 1980 will implement the above items. In addition, the Ad Hoc Committee will meet on a regular basis to continue the dialogue relative to the operations of residential meal program board operations and other contingency plans.

BEFORE



AFTER



BEFORE



AFTER



WELLNESS INFORMATION

CPPDINING.COM/LO

Foundation Dining Service
Nutritional Food Options

- Fruit
- Whole Grains
- Dairy
- Protein
- Vegetables

100% Juice
100% Fat Free
100% Low Sodium
100% No Added Sugar

CPPDining.com



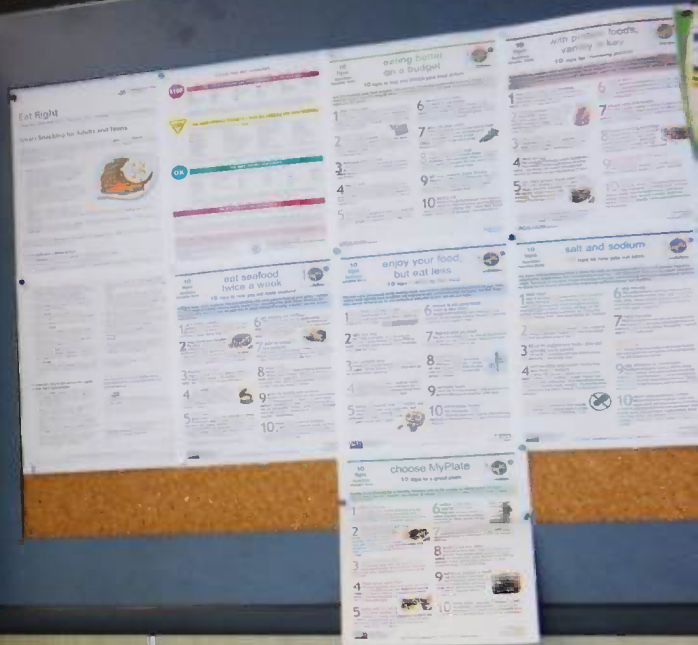
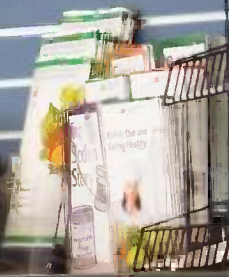
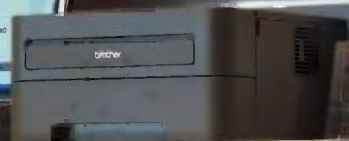
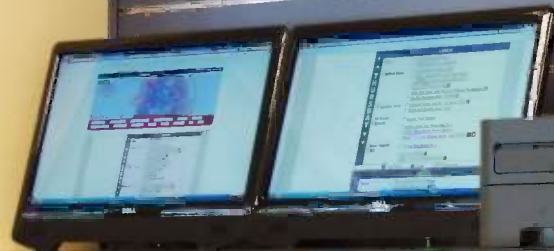
WELCOME
CPPDINING.COM/EO
100 OUTDOOR DINING

**WELLNESS
INFORMATION**
CPPDINING.COM/EO

Foundation Dining Service
Nutritional Food Options

CPPDining.com







Grill

**You Asked
For It!**

MONGOLIAN

It's Back!

The Triumphant
Return Of The

MONGOLIAN GRILL

Monday, Jan 19 10:00 AM
DineIn.com



JOIN AND CELEBRATE THE
CHINESE NEW YEAR
YEAR OF THE DRAGON



LEE'S RESTAURANT

MENU

- Asian Style Pork Back Ribs
- Chicken, Rice & Ginger Soup
- Stir-fry Eggplant With Cilantro
- Beef Cakes with Spicy Herb Sauce
- Steamed Bays Fillet Cantonese Style
- Chinese Noodle Soup with Spinach & Garlic
- Jasmine Rice with Ginger, Garlic & Cilantro
- Baby Bok Choy w/ Braised Shiitake Mushroom
- Spicy Lemongrass Tofu
- Chinese Fried Rice
- Chinese Chicken Salad
- Asparagus & Snow Pea Salad
- Five Spice Wonton Chips
- Fortune Cookies
- Almond Cookies
- Mandarin Orange Cake
- Fruit Mini Tarts

THURSDAY, JAN 14
11AM-1:30PM

EVERYONE IS WELCOME
CAL POLY STUDENTS,
FACULTY, STAFF,
PARENTS, FRIENDS

Cash: \$8.25
Bronco Bucks \$7.75

BRONCOBUCKS.COM

CPPDining.com

TOSHIBA



MENGOLOAN GRILL

Los Olivos' 11th Annual
CINCO DE MAYO
LUNCHEON
w/ Mariachi Band & Dancers

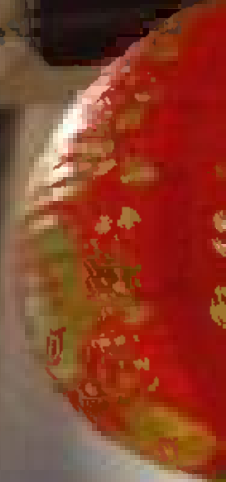
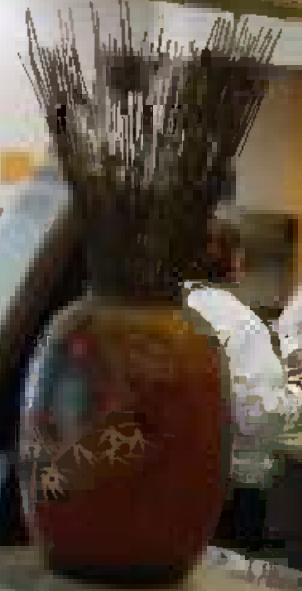
May 6, 2012
11:00am - 2:00pm
Los Olivos High School

Menu

- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco
- Agave & Jalisco

www.CPPDining.com

Price: \$8.25
Broccoli \$4.95
MEXICAN 11:00am - 2:00pm



**You Asked
For It!**



It's Back

**The Triumphant
Return Of The
MONGOLIAN GRILL!!!**

Monday, April 23 @ Lunch!
[@PPDining.com](#)

